



## **Walling Data Awarded GSA Contract for AVG Security Products**

*Lightweight, cutting-edge, high-performance Internet security software now available to federal government agencies*

Claremont, NC and Orlando, FL ([PRWEB](#)) July 29, 2008 -- Walling Data Systems, a leading AVG distributor with more than 50,000 customers in North America, announced today that it has been awarded a contract with the United States General Services Administration (GSA) to sell the entire AVG security product line to U.S. federal government agencies.

"This is the first time that Walling and AVG have appeared on the GSA schedule, so this contract is an important milestone for both our companies," said Luke Walling, president of Walling Data Systems. "It opens up an entirely new sales channel and is a huge vote of confidence by the U.S. government that taxpayer dollars for government information security solutions will be well spent with Walling Data."

In 2004, Walling Data became AVG Technologies' first North American distributor, and quickly became a trusted source of information security solutions, not least because of the company's unique approach to support. Walling Data's help desk of seasoned, manufacturer-trained experts provides no-cost, unlimited U.S.-based product support via toll-free phone, email, live chat, and remote control "We-Do-It-For-You" support to all its customers, including government customers.

Today, Walling Data Systems remains the highest-volume distributor for AVG in North America, with more than 50,000 customers, a large majority of them in the education and small business sectors.

"Walling has a proven track record in introducing AVG to new markets and providing superior customer service, so they are well-positioned to help AVG enter this exciting new area," said Rick Carlson, AVG Technologies' managing director of North American operations. "We anticipate a number of government organizations will join the existing AVG user base of 70 million around the world. AVG is preferred by many organizations thanks to its robust, unobtrusive protection, low system resource use, and competitive pricing. Add Walling's comprehensive support services and you have a very compelling offering."

GSA establishes long-term government wide contracts with commercial firms to provide access to commercial supplies and services that can be ordered directly from GSA Schedule contractors. GSA Schedules offer customers direct access to high-performance solutions and services at discount pricing including the benefits of shorter lead-times, lower administrative costs, and reduced inventories.

The contract, number GS-35F-0410U, is effective immediately. The entire AVG product range is now conveniently available for purchase and deployment to government entities at <https://www.gsaadvantage.gov/>

### About Walling Data:

Founded in 1994, N.C.-based Walling Data is a value-added technology distributor of technology products for resellers, small businesses, and education and government institutions. Walling Data was the nation's first distributor of AVG Internet Security products and today is the highest-volume distributor for the product with more than 50,000 satisfied customers across the continent. The company also recently added Cymphonix Network Composer to its security product line-up, an award-winning device that helps companies control and monitor users compliance with internet usage policies. Walling Data is the only provider of free, unlimited,



U.S.-based phone and "we-do-it-for-you" remote support for all its products.

For more information, visit [www.avg-antivirus.net](http://www.avg-antivirus.net)

About AVG Technologies:

Founded in 1991 in the Czech Republic, AVG is a leading international developer of Internet threat protection solutions for consumers and SMBs. AVG protects more than 70 million computer users around the world. The company has offices in Europe and North America and employs some of the world's leading experts in Internet security, specifically in the areas of threat research, analysis and detection. AVG's award-winning products are distributed globally through resellers and over the Internet as well as via third parties through Software Development Kits (SDKs).

Further information may be found on the company's website at [www.avg.com](http://www.avg.com).

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