Sentara Healthcare Selects Mach7 Technologies and Client Outlook as Enterprise Imaging Solution Partners

New partnerships help Virginia health system shape healthcare enterprise image management, collaboration and clinical workflow for the 21st century.

Burlington, VT (PRWEB) February 20, 2014 -- Mach7 Technologies (Mach7), a global provider of enterprise clinical image management solutions, has been selected by Sentara Healthcare as its enterprise image management partner for enhanced image management and storage capabilities.

“We are thrilled to be chosen as the VNA image management vendor of choice by Sentara Healthcare,” said Mach7’s CEO Albert Liong. “Through the extensive RFP process Sentara and Mach7 have formed a truly collaborative partnership and we look forward to working together to define enterprise imaging in the 21st century.”

Client Outlook Inc., an industry leader in clinical image viewing and collaboration solutions, has been selected as the universal viewing partner by Sentara Healthcare. Client Outlook will deploy eUnity™ as the enterprise results distribution solution across the Sentara enterprise providing healthcare professionals with unprecedented access to patient information and diagnostic imaging at the point of care.

“This collaboration is an opportunity to really take enterprise workflow to the next level,” said Steve Rankin president and CEO of Client Outlook. “We are excited to be part of this team and are looking forward to ensuring healthcare professionals have a great user experience while continuing to provide the best patient care.”

Using the services of Ascendian Healthcare Consulting to choose a vendor, Sentara selected Mach7 and Client Outlook as their enterprise image management and viewing solution partners to consolidate and simplify imaging services across its eight radiology PACS systems. “With the Mach7 Enterprise Imaging Platform and Client Outlook eUnity univiewer, Sentara is taking a clear step toward the next generation of enterprise imaging solutions and workflows,” said Jef Williams, chief operating officer at Ascendian Healthcare Consulting. “The selection of Mach7 and Client Outlook was the direct result of a robust, codified process; we are confident both will serve as ideal partners for this extensive deployment. The future vision will be to manage the images in every clinical department and location across the Sentara enterprise.”

According to Trent Conwell at Sentara, “New partners of Sentara have taken on all forms from advanced imaging centers to free-standing emergency departments to stand-alone, acute-care hospitals. Each of these new partners can present unique challenges when faced with PACS integration. Sentara supports PACS from several vendors distributed across multiple departments and locations. Mach7’s culture of innovation and teamwork is ideal for this extensive project. The major strength of Mach7, beyond its technology solution, is its teamwork. The teamwork that Mach7 displayed during the vendor acquisition process gave us the confidence that Mach7 would be a nimble partner, able to react to the challenges of implementing such a complex solution. We look forward to implementing Mach7’s Enterprise Imaging Platform to reduce the complexities and costs related to hospital system integration and the consolidation, sharing, access and management of medical imaging data across all ‘ologies’.

“During the demonstration phase of the Univiewer vendor acquisition process, Client Outlook’s eUnity
univiewer was able to sell itself. The Client Outlook team worked with us to setup a production-like proof of concept installation at one of our hospitals. This allowed us to truly evaluate the eUnity solution within our own environment, which was truly valuable to the clinical department. The POC was also extremely valuable to the IT staff performing the evaluation. The process was extremely smooth. We had the POC up and running in three weeks,” noted Mr. Conwell.

About Mach7 Technologies:

Mach7 Technologies, headquartered in Burlington, VT, is a global provider of enterprise image management systems that allow healthcare enterprises to easily identify, connect, and share diagnostic image and patient care intelligence where and when it is needed. Mach7’s innovative communication and workflow technology delivers complete image management including rapid record identification, integration, synchronization, routing, advanced clinical viewing, optimized vendor neutral archiving across the enterprise. Healthcare institutions around the world use Mach7 solutions for archiving, clinical productivity improvement, IT cost savings, health information exchange, meaningful use compliance, and improved patient data communication. Mach7 has locations in the U.S., Asia, Australia, and the Middle East. To learn more, visit www.mach7t.com, or follow us on Twitter and LinkedIn.

About Client Outlook, Inc.:

Client Outlook, headquartered in Waterloo, Ontario Canada, is a global leader in clinical workflow and imaging solutions. Client Outlook’s philosophy is to be a healthcare company, first, a technology company second. Driven by healthcare experience, the team has developed and delivered the most practical, useful and secure clinical solutions for physicians and frontline healthcare professionals - right where healthcare happens. Client Outlook’s eUnity software platform is the only enterprise viewing technology on the market that can scale to meet the complex workflow and enterprise diagnostic viewing requirements of today’s healthcare environments. For more information about the eUnity™ product suite, visit us on the web at www.clientoutlook.com.

About Ascendian Healthcare Consulting:

Ascendian Healthcare Consulting is an international leader in HIT solutions. We are renown for our ability to help healthcare organizations rapidly adopt technology and innovative practices. Ascendian offers Imaging Systems Interoperability, HIT Strategic Planning for Implementation, Health Information Exchange (HIE) Planning and Deployment, VNA and Intelligent Archiving Development, Enterprise Radiation Dose Consulting and Health Information Privacy and Data Security Consulting. For more information, visit www.ascendian.com or call us directly at 866.323.7227.

About Sentara Healthcare:

Sentara Healthcare is an acknowledged leader in patient safety and quality innovation. Founded in 1888 as the Retreat for the Sick in Norfolk, Virginia, Sentara has ranked for more than a decade among the nation's top integrated healthcare systems by Modern Healthcare magazine and was selected as the nation’s #1 most integrated health care system for two years consecutively in 2010 and 2011. Sentara, a not-for-profit health system, operates more than 100 sites of care serving residents across Virginia and northeastern North Carolina. The system is comprised of 10 acute care hospitals, including seven in Hampton Roads, one in Northern Virginia, and two in the Blue Ridge region, advanced imaging centers, nursing and assisted-living centers,
outpatient campuses, a home health and hospice agency, a 3,680-provider medical staff, and three medical groups with 618 providers. Sentara also offers medical transport ambulances and Nightingale, the first air ambulance serving Hampton Roads. Optima Health, an award winning Sentara owned health plan, serves more than 450,000 members in Virginia. For more information, visit www.sentara.com.
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