Kenna Security Expands to Address Growing Information Security Demands in Europe, Middle East and Africa

Trevor Crompton Joins as Head of EMEA Sales and Partnerships

London (PRWEB) October 09, 2017 -- Kenna Security, a vulnerability and risk intelligence platform that enables organizations to measure and monitor their exposure to risk, announced today that it is expanding to meet growing demands in the European, Middle Eastern and African (EMEA) regions and has hired Trevor Crompton to lead sales and partner efforts, and to build Kenna’s presence in the area.

In his new role, Crompton will expand Kenna Security’s partner relationships, including those with resellers, VARs and MSSPs, and lead efforts to grow the company’s channel sales in the EMEA regions. He’ll also be responsible for recruiting and growing Kenna’s staff and presence in the area. Crompton comes to Kenna with more than 25 years of experience in the security industry across EMEA. Most recently he was the EMEA channel director for RiskIQ in London, where he built a partner economy and community. Prior to his role at RiskIQ, Crompton was the EMEA sales director at Symantec, responsible for building a $42 million services business, leading a team of sales specialists, and building the business from the ground up.

“Outside the U.S. market, we’ve seen tremendous growth in demand for risk-based information security solutions that can manage the deluge of vulnerability alerts and challenges facing organizations today,” said Karim Toubba, CEO at Kenna Security. “Kenna has developed strategic relationships with some of the top channel partners in the region to bring its innovative platform to EMEA-based organizations and Trevor’s extensive experience will help us expand those relationships to reach more organizations.”

Demand for Vulnerability Management Solutions Grows Across EMEA

According to Gartner Group, overall security spending in 2017 across EMEA is $28.7 million and is predicted to grow to $36.9 million by 2021, with Western Europe seeing a 6.9 percent compound annual growth rate during that period. Gartner also notes that the EU General Data Protection Regulation (GDPR) has increased interest in, and will drive 65 percent of, data loss prevention buying decisions today through 2018.

Kenna Helps Manage Vulnerabilities

Kenna’s innovative vulnerability and risk intelligence platform provides customers an easy to understand risk score, giving them the ability to identify, prioritize and address its greatest information security weaknesses according to their specific risk profile. It processes and analyzes more than 1 million vulnerabilities each hour, integrating critical vulnerability data from the worlds' leading vulnerability scanning solutions with hundreds of commercial and proprietary threat intelligence feeds, and correlates them to help track and prioritize hundreds of millions of vulnerabilities into manageable, actionable steps that address these weaknesses for security and IT teams.

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Note to editors:
A photo of Trevor Crompton, head of EMEA sales and partnerships, Kenna Security is available here: https://tinyurl.com/yc6bn89a

About Kenna Security
Kenna Security is vulnerability and risk intelligence platform that accurately measures risk and prioritizes remediation efforts before an attacker can exploit an organization’s weaknesses. Kenna Security accomplishes this by automating the correlation of customer vulnerability data, threat data, and zero-day data, analyzing security vulnerabilities against active Internet breaches. For more information, visit kennasecurity.com. Follow us on Facebook, Twitter, and LinkedIn.

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