iTech Solutions Becomes the First Kaptivo Dealer in the State of Texas in 2018

Local AV company chosen to lead the way as providers of live whiteboard sharing technology

HOUSTON, TX (PRWEB) March 14, 2018 -- Live whiteboard sharing has revolutionized the way organizations communicate and collaborate around the world. Kaptivo, the company who invented this technology several years ago, has worked hard to position themselves so their products may be shipped throughout the United States and the world. To that end, Kaptivo began seeking out and partnering with reputable companies they could trust to represent and sell their products.

Here in Texas, that honor goes first to iTech Solutions, which has been providing top-notch audio-visual solutions to organizations across Texas since 2008.

iTech Solutions signed the dealer agreement with Kaptivo after a long series of meetings between the leadership of both companies. iTech Solutions began selling the units this month, and placed demo units in their Houston headquarters. Interested parties may visit their location to experience the many features of Kaptivo systems for themselves.

The features include the ability to capture notes from any regular whiteboard or marker board, converting them into digital notes which may be shared live with others, either locally or remotely via their smart devices or PCs. Notes may also be saved as PDF files, and shared at a later date.

iTech Solutions will not only receive the orders, but will also install and maintain the necessary equipment for all customers. Eder Aguirre, CEO of iTech Solutions, is thrilled by the possibilities offered by this new partnership. “Here at iTech Solutions, we thrive on making the latest, greatest technology available to our customers. We believe Kaptivo will revolutionize white-board presentation sharing across many verticals, and we’re excited to be a part of making it available to our home state of Texas,” Aguirre says.


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ABOUT ITECH SOLUTIONS

iTech Solutions provides high-quality audio-visual solutions to corporations, government entities, health care concerns, educational institutes, entertainment venues and houses of worship throughout the State of Texas. They have been providing audio-visual engineering, consulting, integration and programming support since 2008. For more information, visit [http://www.itechavs.com](http://www.itechavs.com).
ABOUT KAPTIVO
Kaptivo is a cutting-edge shared whiteboard technology developed by Nic Lawrence and Adrien Cable, who met as graduate students at the Cambridge University Department of Engineering. Since then, these two co-founders have continued to develop cutting-edge optical technology using image processing and embedded software. Kaptivo products are designed to solve real problems while remaining user-friendly. The founders have built their entire careers creating products that help people collaborate, communicate, and become more creative together. With team members in Silicon Valley, CA all the way to Cambridge, UK, the company uses their own products every day. For more information, please visit http://www.kaptivo.com.
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