U.S. Citizenship & Immigration Services Invests $1 Million in Document Scanning Solution from Kodak Alaris

FS Partners teams up with Alaris to deliver hardware, software and services to USCIS Service Centers

ROCHESTER, N.Y (PRWEB) January 23, 2019 -- Alaris, a Kodak Alaris business and FS Partners, LLP have secured a new contract win with a total revenue value of nearly $1 million. Following a competitive RFP process, U.S. Citizenship & Immigration Services (USCIS) signed a three-year deal with Alaris and FS Partners to deliver production scanners, capture software and Professional Services, across five USCIS Service Center locations.

The primary objective of the purchase is to refresh and modernize the agency’s production scanner fleet in its Service Centers in California, Vermont, Texas, Nebraska and Virginia. When an individual applies for citizenship, a visa, or temporary or permanent residency, all paperwork containing personal information needs to be quickly and efficiently scanned and digitized. Agency staff must handle a wide variety of document types in different sizes and weights, from ID cards to passports and legal-size documents. Often, pages are folded, papers may be wrinkled, and corners are bent or torn, which creates a unique set of challenges.

Alaris will fulfill the project which includes providing Professional Services and deployment support, preventive maintenance, consumables and supplies for 25 Kodak i5250 Scanners and Capture Pro Software, in partnership with FS Partners, which is owned and managed by IT solution provider V3Gate. The RFP specified a requirement to meet precise criteria including that the solution was “brand name or equal” to the incumbent provider and was delivered at the Lowest Price Technically Acceptable (LPTA).

“The USCIS has very specific requirements around hardware, software, shipping, delivery, orientation, professional services, maintenance and support,” said Julie Hayes, Program Manager for FS Partners, LLP. “FS Partners and Alaris were able to demonstrate that we could meet all requirements based on our extensive experience working not only with this customer but with other federal government agencies globally. Our mission is to provide the USCIS with the ability to quickly and seamlessly procure a wide array of IT commodities and related software and services with unparalleled customer service. Alaris offers a unique workflow solution portfolio that complements our software and services.”

During the post-RFP evaluation and testing process, Alaris showcased the Kodak i5250 Scanners’ advanced paper handling capabilities alongside the flexibility in its software offering. In particular, Alaris demonstrated how the i5250 Scanner provides the processing speed, excellent image quality, smooth paper flow and document handling versatility required. By highlighting some of the key features of this production scanner such as color dropout and other image enhancement options, metal detection, jam detection, barcode reading and the ability to include an imprinter enabling the date to be stamped on all scanned documents, Alaris established that it could meet and exceed all the agency’s requirements.

“We are delighted to work with U.S. Citizenship & Immigration Services and contribute to the successful fulfillment of this prestigious project,” said Joe Yankle, U.S. Director, Public Sector for Alaris. “We are confident that by working together with FS Partners, we will quickly deliver the efficiency benefits sought by the agency.”
About Alaris, a Kodak Alaris Business
Alaris is a leading provider of information capture solutions that simplify business processes. We exist to help the world make sense of information with smart, connected solutions powered by decades of image science innovation. Our award-winning range of scanners, software and services are available worldwide, and through our network of channel partners. For more information, please visit AlarisWorld.com and follow us @AlarisWorld.

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