ACT Capital Advisors Closes a Record Number of Deals in 2019

M&A activity is expected to remain strong in 2020

SEATTLE (PRWEB) February 03, 2020 -- ACT Capital Advisors is pleased to announce 14 closed transactions for 2019, making it another record-breaking year. In addition, ACT’s average transaction size was up over 40% from 2018.

To see the full list of transactions for 2019, please go to the closed deals page.

Bob Hild, ACT’s Chairman said, “I would like to thank our team of professionals for their outstanding performance in 2019. In 2019 we continued to expand our national platform by adding offices in San Francisco, Salt Lake City, and expanded our Midwest practice to include offices in Cleveland, Des Moines, and Grand Rapids. We currently have nearly 30 professionals serving our 11 national locations. We expect our new professionals will hit the ground running and contribute to our pipeline in 2020. Even without the new additions, our pipeline is stronger than it was last year at this time.”

In 2019, ACT became a National Platinum Vistage Sponsor. Vistage is a nationwide peer-to-peer mentoring program for CEOs. As a Sponsor, ACT is able to interact with over 10,000 CEOs and gain an understanding of their thinking in real time. Bob Hild noted, “Vistage members are concerned about where we are in the economic cycle. They have seen this show before and are wondering if a recession is around the corner. With valuations at historical levels driven by strong economy, low interest rates, and $1.5 Trillion of Private Equity liquidity, they are pondering if now is the best time to sell. Fear of missing the peak of this economic cycle will lead more business owners to take action, as a result I anticipate we will sell more businesses in 2020.”

About ACT Capital Advisors
ACT Capital Advisors is a premier Mergers & Acquisitions (M&A) firm representing middle-market companies across all industries. ACT has a 30-year history of deal making, closing 200+ transactions and unlocking over $2 billion in wealth. The firm provides strategic M&A advice to closely held, family-owned, and private equity sponsored organizations that wish to sell all or portions of their companies. Clients choose to work with ACT because of its proven strategic auction process. This process generates simultaneous interest from multiple qualified buyers, resulting in the best possible price and deal structure. For more information see: https://actcapitaladvisors.com
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